

202778-2026 - Competition

Denmark – Liquid ammonia – Supply of Ammonia (99,5%) and Ammonia Water (24,5%)

OJ S 58/2026 24/03/2026

Contract or concession notice – standard regime

Supplies

1. Buyer

1.1. Buyer

Official name: Ørsted Bioenergy & Thermal Power A/S

Email: miklo@orsted.com

Legal type of the buyer: Public undertaking

Activity of the contracting entity: Electricity-related activities

2. Procedure

2.1. Procedure

Title: Supply of Ammonia (99,5%) and Ammonia Water (24,5%)

Description: The Contract is a Framework Agreement for the delivery of Ammonia (99,5%) and Ammonia Water (24,5%) to the Contracting Entity as per the below estimations: Power Plant / Product / Estimated Annual Quantity (metric tons), Studstrup Power Plant (SSV) Ny Studstrupvej 14, 8541 Skødstrup, Denmark / Ammonia (99,5%) / 600, Avedøre Power Plant (AVV) Hammerholmen 50, 2650 Hvidovre, Denmark / Ammonia (99,5%) / 700, Avedøre Power Plant (AVV) Hammerholmen 50, 2650 Hvidovre, Denmark / Ammonia Water (24,5%) / 250, Skærbæk Power Plant (SKV) Klippehagevej 22, 7000 Fredericia, Denmark / Ammonia Water (24,5%) / 600, Asnæs Power Plant (ASV) Asnæsvej 16, 4400 Kalundborg, Denmark / Ammonia Water (24,5%) / 30. Contract shall be effective from 01 January 2027.

Procedure identifier: e551fd49-0d3d-405c-94a7-258f5de6636c

Internal identifier: RFI_1210

Type of procedure: Negotiated with prior publication of a call for competition / competitive with negotiation

The procedure is accelerated: no

2.1.1. Purpose

Main nature of the contract: Supplies

Main classification (cpv): 24413100 Liquid ammonia

2.1.2. Place of performance

Country: Denmark

Anywhere in the given country

Additional information: Place of performance: Studstrup Power Plant (SSV) Ny Studstrupvej 14, 8541 Skødstrup, Denmark, Avedøre Power Plant (AVV) Hammerholmen 50, 2650 Hvidovre, Denmark, Skærbæk Power Plant (SKV) Klippehagevej 22, 7000 Fredericia, Denmark, Asnæs Power Plant (ASV) Asnæsvej 16, 4400 Kalundborg, Denmark. Estimated value excluding VAT: 8,801,440 DKK per year, Maximum value excluding VAT: 70,411,520 DKK

2.1.3. Value

Estimated value excluding VAT: 8 801 440,00 DKK

Maximum value of the framework agreement: 70 411 520,00 DKK

2.1.4. General information

Legal basis:

Directive 2014/25/EU

2.1.6. Grounds for exclusion

Sources of grounds for exclusion: Procurement Document

5. Lot

5.1. Lot: LOT-0001

Title: Supply of Ammonia (99,5%) and Ammonia Water (24,5%)

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5.1.3. Estimated duration

Start date: 01/01/2027

Duration end date: 31/12/2034

5.1.4. Renewal

Maximum renewals: 2

Other information about renewals: The buyer reserves the right for additional purchases from the contractor, as described here: Extension by 2 years up to 2 times

5.1.5. Value

Estimated value excluding VAT: 70 411 520,00 DKK

Maximum value of the framework agreement: 70 411 520,00 DKK

5.1.6. General information

Reserved participation:

Participation is not reserved.

The names and professional qualifications of the staff assigned to perform the contract must be given: Not required

The procurement is covered by the Government Procurement Agreement (GPA): yes

Additional information: Please note the start date is only indicative and is subject to change.

Estimated value excluding VAT: 8,801,440 DKK per year Maximum value excluding VAT: 70,411,520 DKK

5.1.9. Selection criteria

Sources of selection criteria: Notice

Criterion: References on specified deliveries

Description of selection criterion: Five (5) Applicants will be prequalified. If the number of Applicants applying for prequalification exceeds the number set out above, prequalification will be based on an evaluation of the following criteria with the weights specified below:

Experience: 100%. The Applicant is encouraged to provide the following information about the Applicant's completed experience with the Supply of Ammonia and Ammonia Water in part V of the ESPD and/or Annex E (Response Form). For each reference, the following information is requested: Name of client (or if confidential, this should be stated), Delivery location (Country), Year in which delivery was made (in case of framework agreements please provide break down of total deliveries per year), Quantity delivered (in metric tons), Type of product delivered (Ammonia / Ammonia Water). A maximum of five (5) references can be submitted as information under the selection criterion "Experience". If more references are submitted, only the most recent references up to the maximum number of references will be considered. The most recent references will be determined based on year in which delivery was made. No additional documentation for the selection criterion for experience will be required from the Applicant. However, the Contracting Entity reserves the right to contact the Applicant or relevant third parties for verification of the information stated in the description(s). The Applicant's experience will be based on the information submitted and will be an overall assessment of the track record regarding supply of Ammonia (>99,5%) and Ammonia Water (approx. 24,5%), the more total quantities (in metric tons) delivered the better. Minimum Requirement - The Applicant must have reference(s) showing that, from 1 January 2025 to the Prequalification Deadline, the Applicant delivered a combined total of one thousand (1000) metric tons of Ammonia (>99,5%) and/or Ammonia Water (approx. 24,5%). The Applicant must confirm that the Applicant fulfils the minimum requirement(s) above by ticking "yes" in part IV of the ESPD. The Applicant's answer in part IV of the ESPD serves as provisional documentation that the Applicant fulfils the minimum requirement(s), and the Applicant will later be requested to document compliance with the minimum requirement. Submission of a reference list showing compliance with the minimum requirement for "experience" will be considered documentation. If the Applicant has submitted references as part of the information under the selection criteria for "Experience", and these references show fulfilment of the minimum requirement for experience, these references will be considered documentation for fulfilment of the minimum requirement for experience. If the references submitted as part of the information under the selection criterion for "Experience" does not show fulfilment of the minimum requirement for experience, then the Applicant will be requested to submit documentation at a later stage of the Tender Procedure that shows that the Applicant fulfils the minimum requirement for experience. The Contracting Entity reserves the right to allow supplementation of the Application as described in the procurement documents (the prequalification notice).

The criteria will be used to select the candidates to be invited for the second stage of the procedure

Weight (percentage, exact): 100,00

Maximum number of tenders passing: 5

Information about the second stage of a two-stage procedure:

Maximum number of candidates to be invited for the second stage of the procedure: 5

The procedure will take place in successive stages. At each stage, some participants may be eliminated

5.1.10. Award criteria

Criterion:

Type: Price

Description: The Evaluated Price consists of the following amounts: (a) the Total Contract Price, (b) the converted monetary value of any reservations made by the Tenderer.

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 100

5.1.11. Procurement documents

Address of the procurement documents: <https://www.orstedprocurement.com>

5.1.12. Terms of procurement

Terms of submission:

Electronic submission: Required

Address for submission: <https://www.orstedprocurement.com/web/login.html>

Languages in which tenders or requests to participate may be submitted: English

Electronic catalogue: Not allowed

Variants: Not allowed

Tenderers may submit more than one tender: Not allowed

Deadline for receipt of requests to participate: 27/04/2026 16:00:00 (UTC+01:00) Central European Time, Western European Summer Time

Terms of contract:

The execution of the contract must be performed within the framework of sheltered employment programmes: No

Conditions relating to the performance of the contract: Please refer to the full tender material for more information on the main conditions of the contract. The Contracting Entity may in the Tender Conditions state that the Tenderers are allowed to submit deviations to those provisions during in the Tender Procedure.

Financial arrangement: Payment must take place no later than 60 days from the date of the invoice in accordance with the requirements specified in the procurement documents (the purchase of goods framework agreement).

5.1.15. Techniques

Framework agreement:

Framework agreement, without reopening of competition

Maximum number of participants: 1

Information about the dynamic purchasing system:

No dynamic purchase system

Electronic auction: yes

5.1.16. Further information, mediation and review

Review organisation: Klagenævnet for Udbud, Nævnenes Hus

Information about review deadlines: Complaints about not having been pre-qualified must be filed with the Complaints Board for Public Procurement (Klagenævnet for Udbud) within 20 (twenty) calendar days from the day after the day when the Contracting Entity has notified the

applicants in question about the result of the pre-qualification, provided that the notification contains a short statement of relevant reasoning behind the decision. The complainant must notify the Contracting Entity in writing of the filing at the latest when complaint is filed. There is no deadline for the Complaints Board's review of a complaint about the result of the pre-qualification.

Organisation providing additional information about the procurement procedure: Ørsted Bioenergy & Thermal Power A/S

Organisation providing more information on the review procedures: Konkurrenceog Forbrugerstyrelsen

8. Organisations

8.1. ORG-0001

Official name: Ørsted Bioenergy & Thermal Power A/S

Registration number: 27446469

Postal address: Kraftværksvej 53

Town: Fredericia

Postcode: 7000

Country subdivision (NUTS): Syddjylland (DK032)

Country: Denmark

Contact point: Senior Sourcing Manager / BIO Strategic Sourcing

Email: miklo@orsted.com

Telephone: +48451172020

Internet address: www.orsted.com

Information exchange endpoint (URL): www.orstedprocurement.com

Roles of this organisation:

Buyer

Organisation providing additional information about the procurement procedure

8.1. ORG-0002

Official name: Klagenævnet for Udbud, Nævnenes Hus

Registration number: 10294819

Postal address: Toldboden 2

Town: Viborg

Postcode: 8800

Country subdivision (NUTS): Nordjylland (DK050)

Country: Denmark

Email: kflu@naevneneshus.dk

Telephone: +45 72 40 56 00

Internet address: <https://naevneneshus.dk/start-din-klage/klagenævnet-for-udbud/>

Roles of this organisation:

Review organisation

8.1. ORG-0003

Official name: Konkurrenceog Forbrugerstyrelsen

Registration number: 37795526

Postal address: Carl Jacobsens Vej 35

Town: Valby

Postcode: 2500

Country subdivision (NUTS): Københavns omegn (DK012)

Country: Denmark
Email: kfst@kfst.dk
Telephone: +45 41 71 50 00
Internet address: <http://www.kfst.dk>

Roles of this organisation:

Organisation providing more information on the review procedures

Notice information

Notice identifier/version: fd34afd0-d711-4b4c-b710-4d1a1653ff0a - 01

Form type: Competition

Notice type: Contract or concession notice – standard regime

Notice subtype: 17

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